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R 212010Z FEB 78 FM AMEMBASSY PANAMA TO SECSTATE WASHDC 5770 INFO AMEMBASSY GUATEMALA PANCANAL USSOUTHCOM

UNCLAS SECTION 1 OF 2 PANAMA 1156

GUATEMALA PASS ROCAP

E.O. 11652: N/A
TAGS: EFIN, ECRP, PN
SUBJECT:IMPROVED GOP FISCAL PERFORMANCE IN 1977 FEATURE
SUBSTANTIAL REVENUE INCREASE(22 PER CENT) AND EXPENDITURE CURBS

1. SUMMARY: THE CENTRAL GOVERNMENT'S FISCAL PERFORMANCE IN
1977 WAS GREATLY IMPROVED OVER THE PREVIOUS YEAR. REVENUES OF
THE CENTRAL GOVERNMENT (I.E., EXCLUDING AUTONOMOUS, SELFFUNDING AGENCIES) FOR 1977 ROSE BY 22 PER CENT OVER 1976,
DESPITE THE CONTINUING RECESSION, AS A RESULT OF A MAJOR
TAX INCREASE, WHILE FISCAL AUSTERITY CONFINED THE INCREASE
IN CURRENT EXPENDITURES TO 11 PER CENT AND ACTUALLY REDUCED
CAPITAL OUTLAYS SLIGHTLY. HOWEVER, REVENUES COVERED ONLY GOP
OPERATING COSTS, AND CAPITAL INVESTMENT STILL HAD TO BE
FINANCED ENTIRELY THROUGH BORROWING--MOSTLY FROM ABROAD.
SERVICING REQUIREMENTS OF THE CENTRAL GOVERNMENT'S DEBT CONTINUED
TO INCREASE IN 1977 (AND AMOUNTED TO 29 PER CENT OF CURRENT
REVENUES). THE DEBT SERVICING BURDEN OF THE GOP AUTONOMOUS
AGENCIES ALSO INCREASED. END SUMMARY.
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2. REVENUES: CURRENT REVENUES OF THE CENTRAL GOVERNMENT WERE \$343 MILLION IN 1977, COMPARED TO \$281 MILLION IN 1976. THE PRINCIPAL CAUSE OF THE INCREASE WAS THE NEW 5 PER CENT SALES TAX ON ITEMS OTHER THAN FOOD, DRUGS, AND FUEL, EFFECTIVE MARCH 1, 1977, WHICH GENERATED \$33 MILLION NEW REVENUE. IN ADDITION, BUSINESS INCOME TAX

COLLECTIONS BENEFITTED FROM THE IMPROVED RECORDS- KEEPING REQUIRED BY THE NEW TAX. SOME WAGE BOOSTS IN INDUSTRY ACCOUNTED FOR A MODERATE INCREASE IN PERSONAL INCOME TAX COLLECTIONS DESPITE INCREASED UNEMPLOYEMENT IN THE CITIES. OTHER TAX REVENUES WERE BASICALLY UNCHANGED FROM 1976 LEVELS, HOWEVER, REFLECTING CONTINUED RECESSION THROUGHOUT MOST OF THE PANAMANIAN ECONOMY DURING 1977. SLIGHTLY HIGHER PETROLEUM TAXES OFFSET SOME MINOR DOWNWARD RATE ADJUSTMENTS IN SOME OTHER INDIRECT TAXES. NON-TAX REVENUES WERE ESSENTIALLY UNCHANGED.

3. CURRENT EXPENDITURES: CURRENT OUTLAYS OF THE CENTRAL GOVERNMENT WERE \$33.3 MILLION (10.7 PER CENT) HIGHER IN 1977 THAN IN 1976, AND \$21.8 MILLION ABOVE THE LEVEL ORI-GINALLY BUDGETED FOR 1977. AS REPORTED BY THE GOP. OPERATING EXPENDITURES OF THE MINISTRIES WERE ABOUT THE SAME AS IN 1976, BOTH INDIVIDUALLY AND OVERALL, EXCEPT FOR A \$5 MILLION INCREASE IN OUTLAYS FOR ECUCATION. HOWEVER, A \$12.6 MILLION INCREASE IN "TRANSFER PAYMENTS" COVERED SOME INCREASED SPENDING BY MINISTRIES, AS WELL AS HIGHER SUBSIDY PAYMENTS. INTEREST COSTS ON DIRECT DEBT OF THE CENTRAL GOVERNMENT (EXCLUDING AUTONOMOUS AGENCIES) AGAIN ROSE SHARPLY, FROM \$52.2 MILLION IN 1976 TO \$63.8 MILLION IN 1977. DEBT AMORTIZATION OF \$36 MILLION IN 1977 IS SHOWN UNDER DEFICIT FINANCING. SERVICING OF CENTRAL GOVERNMENT DEBT THUS AMOUNTED TO \$100 MILLION IN 1977, UNCLASSIFIED

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OR 29 PERCENT OF CURRENT REVENUES. INCLUSION OF AUTO-NOMOUS AGENCY DEBT SERVICE OF AN ESTIMATED \$152 MILLION (\$47 MILLION INTEREST AND \$105 MILLION AMORTIZATION) BROUGHT TOTAL GOP DEBT SERVICE IN 1977 TO AN ESTIMATED \$252 MILLION (\$111 MILLION INTEREST AND \$141 MILLION AMORTIZATION).

4. CAPITAL EXPENDITURES: THE GOP REPORTED CENTRAL GOVERNMENT CAPITAL OUTLAYS OF \$89.3 MILLION IN 1977 (\$125 MILLION BUDGETED), COMPARED TO \$101.9 MILLION IN 1976. HOWEVER, THESE FIGURES INCLUDE A PART OF THE GOP'S SPECIALIZED LENDING ACTIVITIES IN SUCH AREAS AS HOUSING AND AGRICULTURE (\$43.9 MILLION IN 1976, N.A. FOR 1977) WHICH ARE REALLY PRIVATE SECTOR RATHER THAN GOVERNMENT INVESTMENTS SINCE THE LOANS ARE TO BE REPAID. MOREOVER, REPORTED CAPITAL EXPENDITURES OF THE CENTRAL GOVERNMENT PROVIDE AN IMCOMPLETE PICTURE OF PUBLIC SECTOR INVESTMENT IN PANAMA SINCE BY FAR THE BIGGER PART OF SUCH SPENDING IS DONE THROUGH THE GOP'S 39 AUTONOMOUS AGENCIES. THESE, TOO, INCLUDE SOME GOP SPECIALIZED LENDING ACTIVITIES. FOR 1977, THE AUTONOMOUS AGENCIES BUDGETED \$317 MILLION FOR CAPITAL INVESTMENT (INCLUDING \$100 MILLION IN LENDING ACTIVITIES) COMPARED TO ACTUAL OUTLAYS OF \$302 MILLION IN 1976 (INCLUDING

LENDING OF \$17 MILLION). HOWEVER, ACTUAL EXPENDITURES FOR 1977 WERE PROBABLY LESS THAN BUDGETED AS A RESULT OF GOVERNMENT FISCAL AUSTERITY, IN PARTICULAR A MAJOR CUTBACK IN THE GOP'S HOUSING PROGRAM. IN SUM, TOTAL PUBLIC SECTOR INVESTMENT IN 1977 WAS PROBABLY NEAR LAST YEAR'S LEVEL OF \$404 MILLION, WELL BELOW THE \$442 MILLION ORIGINALLY BUDGETED FOR 1977.

5. DEFICIT: BECAUSE 1977 REVENUES EQUALED CURRENT EXPENDITURES, THE CENTRAL GOVERNMENT'S DEFICIT EQUALED THE VALUE OF CAPITAL OUTLAYS. AS IN RECENT YEARS, MOST OF THE DEFICIT WAS FINANCED BY FOREIGN BORROWING (AS WERE THE CAPITAL OUTLAYS OF THE AUTONOMOUS AGENCIES). WE ESTIMATE THAT GROSS BORROWING BY THE CENTRAL GOVERNMENT LINCLASSIFIED

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ROSE TO \$153 MILLION IN 1977 (\$133 MILLION EXTERNAL)
FROM \$146 MILLION IN 1976 (\$100 MILLION EXTERNAL).
AMORTIZATION PAYMENTS INCREASED FROM \$28 TO \$36 MILLION
RESULTING IN NET CENTRAL GOVERNMENT BORROWING OF \$117
MILLION IN 1977 COMPARED TO \$118 MILLION IN 1976.
(BORROWING BY THE AUTONOMOUS AGENCIES--MOSTLY FROM
ABROAD--TO FINANCE THEIR INVESTMENT PROGRAMS EXCEEDS
CENTRAL GOVERNMENT BORROWING, BUT FOR WHICH DETAILED
DATA IS NOT YET AVAILABLE.)

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UNCLAS SECTION 2 OF 2 PANAMA 1156

GUATEMALA PASS ROCAP

6. THE MUCH-IMPROVED GOP FISCAL PERFORMANCE IN 1977
RESULTED FROM HARSH, POLITICALLY-HAZARDOUS MEASURES
TAKEN AT THE START OF THE YEAR: A MAJOR CONSUMER TAX
INCREASE AND A CURB ON EXPENDITURE GROWTH. THIS POLICY
OF FISCAL AUSTERITY WAS FORCED ON THE GOP BY THE PRECARIOUS FINANCIAL SITUATION IT FACED AT THE CLOSE
OF 1976, AT A TIME WHEN AN EXPANSIONARY FISCAL POLICY
WOULD HAVE BEEN HIGHLY DESIRABLE FROM THE STANDPOINT
OF PANAMA'S LINGERING RECESSION. AS A CONSEQUENCE,
BUDGET AUSTERITY HAD A NEGATIVE IMPACT ON THE ECONOMY THROUGHOUT
1977 AND ACCORDINGLY MAY HAVE HELD BACK EVEN LARGER REVENUE INCREASES
THAN THOSE RESULTING FROM THE 5 PER CENT SALES TAX.

7. ON THE EXPENDITURE SIDE, THE 1977 INCREASES IN
THE CENTRAL GOVERNMENT'S OPERATING OUTLAYS WERE ALMOST
COMPLETELY TAKEN UP BY INFLATION, WHICH WE ESTIMATE
WAS ABOUT 8 PER CENT LAST YEAR. THE FACT THAT 1977 WAS
THE THIRD CONSECUTIVE YEAR WITHOUT REAL GROWTH IN
CENTRAL GOVERNMENT OPERATING EXPENDITURES PLUS THE
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CONTINUED DECLINE IN PER CAPITA GROSS DOMESTIC PRODUCT, ADDED GREATLY TO THE STEADY BUILDUP SINCE 1975 OF PRESSURES FOR MAJOR INCREASES IN PUBLIC SECTOR WAGE AND JOB LEVELS. THIS PRESSURE SURFACED IN LATE 1977 WHEN THE GOP USED PART OF ITS GREATER-THAN-EXPECTED INCREASE IN REVENUES TO BOOST TRANSFER PAYMENTS BEYOND BUDGETED LEVELS, WITH MUCH OF THE INCREASE CHANNELED BACK THROUGH THE MINISTRIES IN SUPPORT OF THE GOP'S RECENT EMERGENCY EMPLOYMENT PROGRAM.

8. A COMPANION MESSAGE ON THE GOP BUDGET FOR 1978, WHICH HAS BEEN RELEASED ONLY IN PART, WILL BE SUBMITTED BY SUBSEQUENT AIRGRAM.

9. FOLLOWING IS A SUMMARY OF THE FISCAL RESULTS FOR 1977 \cdot

GOVERNMENT OF PANAMA CENTRAL GOVERNMENT REVENUES/ EXPENDITURES (\$ MILLION)

Q1976 1977 PERCENT

INCREASE

A. REVENUES 281.6 343.1 21.8 1. DIRECT TAXES 108.3 130.1 20.1 2. INDIRECT TAXES 115.2 150.9 31.0 (5 PCT SALES TAX (32.8)

3. NON-TAX REVENUE 58.1 62.1 6.9

 B. EXPENDITURES
 411.7 432.4 5.0

 1. CURRENT
 309.8
 343.1 10.7

 A. MINISTRIES
 208.5
 217.6 4.4

 B. TRANSFER PAYMENTS
 49.1 61.7 25.7

 C. INTEREST
 52.2 63.8 22.2

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2. CAPITAL # 101.9 89.3

(INCL. NET LENDING OP'NS) (58.0) (21.5) (EST)

C. DEFICIT -130.1 -89.3

1. GROSS BORROWING## 146 153

2. LESS: REPAYMENTS -28 -36

3. NET BORROWING 118 117

4. BALANCE### 12 -28

(CAPITAL OUTLAYS - AUTONOMOUS AGENCIES)##

(301.7) (317.4) (BUD)

(INCL. LENDING OP'NS) (17.3) (100.0) (BUD)

INCLUDES CAPITAL TRANSFERS TO AUTONOMOUS AGENCIES

MOSTLY FOREIGN FINANCED

OTHER NET CAPITAL TRANSFERS

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